**LICENSED PARTNER APPLICATION FORM**

**THE OCEANWISE LICENSED PARTNER APPLICATION PROCESS**

If you are interested in becoming an OceanWise Licensed Partner:

1. Please complete **Part 1** of this form, **Expression of Interest**, and sign the **Confidentiality Agreement**, and return it to us, using email address [info@oceanwise.eu](mailto:info@oceanwise.eu). The information you provide will be used only to review your application to become an OceanWise Licensed Partner and for no other purpose whatsoever.

2. We will then consider your application, and if we wish to progress, we will respond with the **Confidentiality Agreement** signed by both parties.

3. We will then ask you to complete and return **Part 2** of this form, providing **Supplementary Information**.

If you have applied to become a **Supplier** or **Collaborator**, then there is no requirement to complete Part 2 of this application.

4. We will approve your full application and send you a **Licensed Partner Agreement** and relevant Schedules with full terms and conditions covering your specific relationship with us.

5. Please then sign and return the **Licensed Partner Agreement**. Please remember to initial each page as well.

6. On receipt of your signed Agreement, we will countersign it and return a copy to you for your records along with your **Licensed Partner Welcome Pack.**

7. We start working together!

If you have any queries, please call us on +44 (0) 1420 768262 or email info@oceanwise.eu, with subject ‘Licensed Partner Application’.

**PART 1 – EXPRESSION OF INTEREST**

Please complete Part 1 of this form only, and sign Confidentiality Agreement, and return to OceanWise using the email address [info@oceanwise.eu](mailto:info@oceanwise.eu).

|  |  |  |  |
| --- | --- | --- | --- |
| Organisation Name |  | | |
| Parent Organisation (if any) |  | | |
| Primary Location - Country |  | | |
| Primary Location - City |  | | |
| Year of incorporation/Year established |  | | |
| Turnover (most recent accounting year) |  | | |
| Number of Employees |  | | |
| Contact Name |  | | |
| Contact Title |  | | |
| Contact Email Address |  | | |
| Contact Office Telephone Number |  | | |
| Contact Mobile Telephone Number |  | | |
| Please specify the country or countries in which you operate |  | | |
| Please briefly describe your experience in value-adding, re-selling and distributing marine / maritime data products and services |  | | |
| Which OceanWise Products and/or Services are you interested in using and/or reselling?  *Please select all that apply* | Intelligent Marine and Coastal Mapping Data (Data) | Yes | No |
| Environmental Data Sharing and Publishing (Monitoring) | Yes | No |
| Enterprise GIS and Productivity Tools (Software) | Yes | No |
| Capacity Building, Training and Mentoring (Training) | Yes | No |
| What do you wish to do with these Products and/or Services?  *Please select all that apply* | Re-sell Products and/or Services as provided by OceanWise? | Yes | No |
| Use OceanWise Products to create value added data or information which is sold to customers? | Yes | No |
| Integrate OceanWise Products and/or Services into your Products and/or Services? | Yes | No |
| Use OceanWise Products and Services as part of third party contractual technical or management projects? | Yes | No |
| For which organisations do you already provide representation (e.g. Valeport, Kongsberg, Esri)? (Please list or state None.) |  | | |

Now please now read and sign the Confidentiality Agreement below and return both this and the above form toOceanWise using the email address [info@oceanwise.eu](mailto:info@oceanwise.eu).

**CONFIDENTIALITY AGREEMENT**

IT IS HEREBY AGREED between

**OceanWise Ltd**, Dovedale House, 16 Butts Road, Alton, Hampshire, GU34 1NB, UK

**AND**

|  |  |
| --- | --- |
| ***Organisation Name*** | *Organisation Address* |

**That** in respect of discussions and negotiations between the parties hereto on the subjects related to becoming an OceanWise Licensed Partner:

1. Each party hereto will treat as confidential such discussions and negotiations and all information related thereto (written or otherwise) which is received from the other party hereto and will:
   1. Make disclosure only to those of its employees who have express need to know and who are aware of and have agreed to respect the provisions of this confidentiality agreement; and
   2. not make disclosure to any third parties unless and to the extent that it can be proved that:
      1. information was already in the disclosing party’s possession prior to the present discussions; or
      2. information is or becomes publicly known through no fault or wrongful act of the disclosing party; or
      3. information is rightfully obtained from a third party who is free to disclose the same; or
      4. prior written permission to make such disclosures was received from the other party hereto.
2. All confidential information disclosed by either party to the other party shall
   1. Remain the property of the disclosing party; and
   2. be returned (including all copies made thereof) by the recipient party within 30 days of written request by the disclosing party.
3. The furnishing of any information hereunder shall not be construed as the granting of any licence under any patent, patent application, copyright, or any other industrial or intellectual property right, nor as implying any business or commercial relationship between the parties, nor as implying any obligation other that as specified herein.
4. Neither party hereto shall, without prior written permission from the other party, publicly announce the existence of the discussions and negotiations, or of this present agreement, nor make any advertisements or publicity based hereon.
5. This agreement shall be governed and construed in accordance with the laws of England, for jurisdiction in English Courts.

|  |  |
| --- | --- |
| For and on behalf of OceanWise Ltd | For and on behalf of *Organisation Name* |
|  |  |
| Name: | Name: |
| Title: | Title: |
| Date: | Date: |

**LICENSED PARTNER APPLICATION FORM**

**PART 2 – SUPPLEMENTARY INFORMATION**

Please ensure OceanWise has signed, and you have countersigned, the Confidentiality Agreement above before completing the form below. Please complete the form and return it to OceanWise at the email address [info@oceanwise.eu](mailto:info@oceanwise.eu). We will endeavour to respond to you within three weeks of receipt.

|  |  |
| --- | --- |
| Organisation Name |  |
| Turnover  *Please provide 3 years of financial accounts to assist in our due diligence* |  |
| Sales and Marketing people employed  *Please provide number and details of their roles and responsibilities* |  |
| Please provide references from existing customers we can call as part of our due diligence |  |
| Please briefly describe name and status of the quality and other management systems you have  (e.g. accredited to ISO 9001 – Quality, ISO 14001 -Environment, ISO 18001 - Health & Safety)  *Please provide evidence of the systems you have in place e.g. copies of certificates* |  |
| Please briefly describe the Client Relationship Management (CRM) system you employ |  |
| Please describe the Value Added Products and/or Services you wish to provide and their purpose of use.  (*e.g. Online Vessel Tracking System)* |  |
| Please describe the industry sector(s) to which you intend to sell these Products and/or Services  (*e.g. Oil and Gas, Offshore Renewable Energy)* |  |
| Please state the geographic areas (i.e. Territories) into which you wish to sell these Products and/or Services  *(e.g. South East Asia)* |  |
| What is your existing market presence in the industrial sector(s) and territory specified above?  *(e.g. Sell multi-beam systems to the oil and gas industry in South East Asia)* |  |
| Do you have Products and/or Services that you think OceanWise could resell in the UK or wider afield?  *If so, please provide details including how you think this would bring wider benefit to both parties* |  |

Thank you for your interest in becoming an OceanWise Licensed Partner. Please return the completed form (parts 1 and 2) and the countersigned Confidentiality Agreement to OceanWise at the email address [info@oceanwise.eu](mailto:info@oceanwise.eu). We will endeavour to respond to you within three weeks of receipt.

If you have any questions, comments or concerns about completing this form, please telephone us on +44 (0)1420 768262 or email us at the address [info@oceanwise.eu](mailto:info@oceanwise.eu). We are always interested in your feedback

End-to-End to Marine and Coastal Data Management and Decision Support

[WhereYourDataMatters.com](http://www.whereyourdatamatters.com)

[www.OceanWise.eu](http://www.OceanWise.eu)